

ISLA PALENQUE

Chiriquí Province, Republic of Panama

Amble Resorts is a recently founded resort development firm that specializes in projects that provide unique cultural experiences, ecological sustainability, and world-class luxury. Their most recent development venture is Isla Palenque, a private island development in the Chiriqui Province of Panama. The development will include 120-key hotel and an additional 180 units of for-sale residential product, all built to ensure maximum environmental sustainability and to preserve the lush, unique flora and fauna of the site.



RCLCO was retained by Amble to act as a strategic market advisor in order to examine historical and projected tourism activity in Panama, the depth of opportunity for the residential and hospitality components on the site, the optimal product and positioning strategy to maximize financial return, and to provide more general guidance on the development of a well-executed ecologically-themed resort.

Amble closed on the property in late 2008, and RCLCO continues to serve as ongoing advisor, providing assistance and direction on selection of project planners and architects, deal structuring with potential future operator partners, and product development in light of the unique sustainability objectives.