

# TOP-SELLING MASTER-PLANNED COMMUNITIES 2018

**RCLCO**  
REAL ESTATE ADVISORS

**25<sup>th</sup>**  
**ANNUAL  
REPORT**



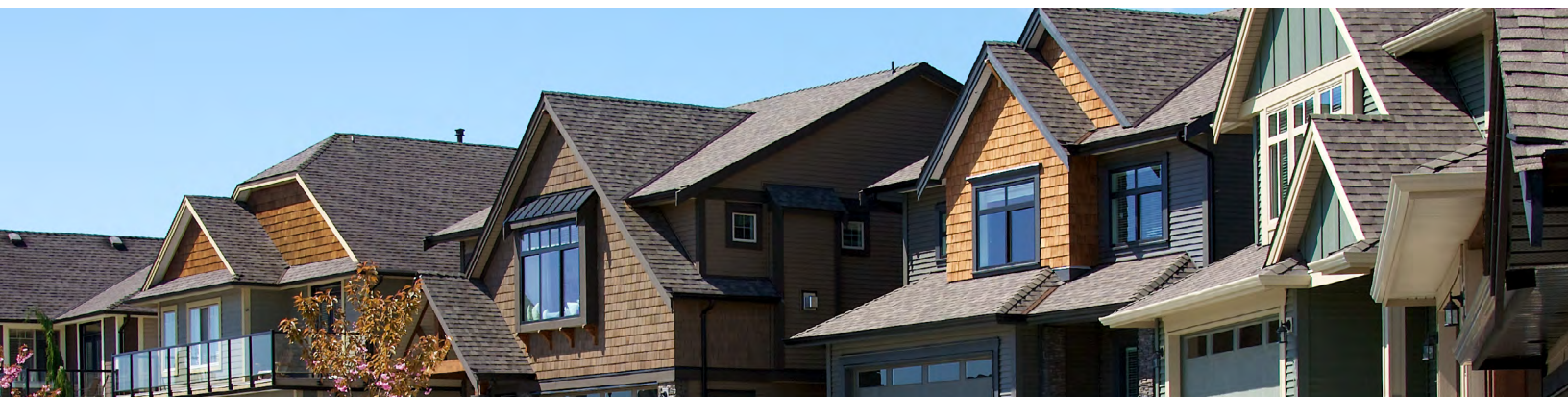
RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2018	2017	%Δ
1	<b>The Villages</b>	The Villages (The Villages, FL)	The Villages	<b>2,134</b>	2,231	<b>-4%</b>
2	<b>Lakewood Ranch</b>	North Port-Sarasota-Bradenton (Sarasota, FL)	Schroeder-Manatee Ranch, Inc.	<b>1,482</b>	1,206	<b>23%</b>
3	<b>Summerlin</b>	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Howard Hughes Corporation	<b>1,318</b>	1,052	<b>25%</b>
4	<b>Irvine Ranch**</b>	Los Angeles-Long Beach-Anaheim (Orange County, CA)	The Irvine Company	<b>1,160</b>	1,814	<b>-36%</b>
5	<b>West Villages</b>	North Port-Sarasota-Bradenton (Venice, FL)	West Villages	<b>1,108</b>	992	<b>12%</b>
6	<b>Ontario Ranch*</b>	Riverside-San Bernardino-Ontario (Ontario, CA)	Multiple Developers <sup>1</sup>	<b>1,005</b>	-	-
7	<b>Nocatee</b>	Jacksonville (Ponte Vedra, FL)	PARC Group	<b>938</b>	875	<b>7%</b>
8	<b>Eastmark</b>	Phoenix-Mesa-Scottsdale (Mesa, AZ)	DMB Associates	<b>929</b>	919	<b>1%</b>
9	<b>Inspirada</b>	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Inspirada Builders LLC	<b>717</b>	837	<b>-14%</b>
10	<b>Stapleton</b>	Denver-Aurora-Lakewood (Denver, CO)	Forest City Development	<b>625</b>	758	<b>-18%</b>
11	<b>Rancho Mission Viejo</b>	Los Angeles-Long Beach-Anaheim (San Juan Capistrano, CA)	Rancho Mission Viejo	<b>623</b>	595	<b>5%</b>
12	<b>Daybreak</b>	Salt Lake City (South Jordan, UT)	Daybreak Communities	<b>575</b>	468	<b>23%</b>
13	<b>Verrado*</b>	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	DMB Associates	<b>558</b>	430	<b>30%</b>
14	<b>Sienna Plantation</b>	Houston-The Woodlands-Sugar Land (Missouri City, TX)	Johnson Development Corp.	<b>544</b>	372	<b>46%</b>
15	<b>Lake Nona</b>	Orlando-Kissimmee-Sanford (Orlando, FL)	Tavistock Development Co.	<b>507</b>	523	<b>-3%</b>
16	<b>Westridge</b>	Dallas-Fort Worth-Arlington (McKinney, TX)	Westridge	<b>497</b>	532	<b>-7%</b>
17	<b>Estrella</b>	Phoenix-Mesa-Scottsdale (Goodyear, AZ)	Newland Communities	<b>490</b>	400	<b>23%</b>
18	<b>Bridgeland</b>	Houston-The Woodlands-Sugar Land (Cypress, TX)	Howard Hughes Corporation	<b>482</b>	423	<b>14%</b>
19	<b>Cadence</b>	Las Vegas-Henderson-Paradise (Henderson, NV)	The LandWell Company	<b>481</b>	456	<b>5%</b>
20	<b>Great Park Neighborhoods</b>	Los Angeles-Long Beach-Anaheim (Irvine, CA)	Five Point Communities	<b>480</b>	830	<b>-42%</b>
21	<b>Skye Canyon</b>	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Olympia Communities	<b>478</b>	315	<b>52%</b>
22	<b>Mountain House</b>	San Francisco-Oakland-Hayward (Stockton, CA)	Mountain House Developers	<b>477</b>	-	-
23	<b>Cane Bay Plantation</b>	Charleston-North Charleston (Charleston, SC)	Gramling Brothers	<b>474</b>	584	<b>-19%</b>
24	<b>Viera</b>	Palm Bay-Melbourne-Titusville (Melbourne, FL)	The Viera Company	<b>463</b>	447	<b>4%</b>
25	<b>Cross Creek Ranch</b>	Houston-The Woodlands-Sugar Land (Fulshear, TX)	Johnson Development Corp.	<b>455</b>	397	<b>15%</b>

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26	<b>Vistancia</b>	Phoenix-Mesa-Scottsdale (Peoria, AZ)	Land Resources	451	462	-2%
27	<b>Aliana</b>	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	AIRIA Development Company	430	428	0%
28	<b>Harmony</b>	Houston-The Woodlands-Sugar Land (Spring, TX)	Johnson Development Corp.	425	-	-
29	<b>Bartram Park</b>	Jacksonville (Jacksonville, FL)	Eastland Development Group	421	488	-14%
30	<b>Harvest</b>	Dallas-Fort Worth-Arlington (Argyle, TX)	Hillwood Communities	420	322	30%
31	<b>Latitude Margaritaville</b>	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, FL)	Minto Communities	412	-	-
32	<b>Tartesso*</b>	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	D.R. Horton	405	-	-
33	<b>Starkey Ranch</b>	Tampa-St. Petersburg-Clearwater (Land O Lakes, FL)	Wheelock Communities	401	-	-
34	<b>Willowsford</b>	Washington-Arlington-Alexandria (Ashburn, VA)	Willowsford Management, LLC	400	473	-15%
35	<b>Riverstone</b>	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	Johnson Development Corp.	370	435	-15%
36	<b>Tehaleh</b>	Seattle-Tacoma-Bellevue (Bonney Lake, WA)	Newland Communities	366	-	-
37	<b>Woodforest</b>	Houston-The Woodlands-Sugar Land (Montgomery, TX)	Johnson Development Corp.	365	337	8%
38	<b>Brambleton</b>	Washington-Arlington-Alexandria (Brambleton, VA)	Brambleton Group, LLC	357	-	-
38	<b>Viridian</b>	Dallas-Fort Worth-Arlington (Arlington, TX)	Johnson Development Corp.	357	287	24%
40	<b>Tradition</b>	Port St. Lucie (St. Lucie, FL)	Mattamy Homes	351	340	3%
41	<b>Sundance</b>	Riverside-San Bernardino-Ontario (Beaumont, CA)	Pardee Homes	347	291	19%
42	<b>The Woodlands</b>	Houston-The Woodlands-Sugar Land (The Woodlands, TX)	Woodlands Development Co.	343	340	1%
43	<b>Balmoral</b>	Houston-The Woodlands-Sugar Land (Houston, TX)	Land Tejas	334	-	-
44	<b>Lago Mar</b>	Houston-The Woodlands-Sugar Land (Texas City, TX)	Land Tejas	321	-	-
45	<b>Wallis Ranch</b>	San Francisco-Oakland-Hayward (Dublin, CA)	Trumark Homes	320	379	-16%
46	<b>Flowers Plantation</b>	Raleigh (Clayton, NC)	Rebecca Flowers	319	200	60%
46	<b>Green Valley Ranch</b>	Denver-Aurora-Lakewood (Denver, CO)	Oakwood Homes	319	359	-11%
48	<b>Solaire</b>	Sacramento-Roseville-Arden-Arcade (Roseville, CA)	Westpark Communities	316	-	-
48	<b>Sunfield</b>	Austin-Round Rock (Buda, TX)	Scarborough Lane	316	-	-
50	<b>Wildwood at Northpointe</b>	Houston-The Woodlands-Sugar Land (Tomball, TX)	Friendswood Development Co.	315	334	-6%
50	<b>Wiregrass Ranch</b>	Tampa-St. Petersburg-Clearwater (Wesley Chapel, FL)	Locust Branch, LLC	315	-	-

\*Denotes an annualized estimate based on sales figures provided by community representatives in December 2018. Final Sales Figures are still being compiled and will be updated accordingly.

\*\*Irvine Ranch sales are estimated based on performance during the first half of 2018.

<sup>1</sup> Ontario Ranch developers include Brookfield Residential, Lewis, Lennar, DR Horton, Tripoint, and KB Homes  
Source: RCLCO



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