

TOP-SELLING RCLCO

MASTER-PLANNED COMMUNITIES OF 2019

REAL ESTATE ADVISORS

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2019	2018	%Δ
1	The Villages	The Villages (The Villages, FL)	The Villages	2,429	2,134	14%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, FL)	Schroeder-Manatee Ranch, Inc.	1,648	1,482	11%
3	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Howard Hughes Corporation	1,320	1,318	0%
4	West Villages	North Port-Sarasota-Bradenton (Venice, FL)	West Villages	1,273	1,108	15%
5	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, AZ)	DMB Associates & Brookfield	1,011	929	9%
6	Nocatee	Jacksonville (Ponte Vedra, FL)	PARC Group	909	938	-3%
7	Irvine Ranch**	Los Angeles-Long Beach-Anaheim (Orange County, CA)	The Irvine Company	850	1,160	-27%
8	Ontario Ranch*	Riverside-San Bernardino-Ontario (Ontario, CA)	Multiple Developers ¹	788	1,005	-22%
9t	Cadence	Las Vegas-Henderson-Paradise (Henderson, NV)	The LandWell Company	753	481	57%
9t	Daybreak	Salt Lake City (South Jordan, UT)	Daybreak Communities	753	575	31%
11	Sonterra*	Austin-Round Rock (Jarrell, TX)	Sonwest	741		
12	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, TX)	Howard Hughes Corporation	734	482	52%
13	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Inspirada Builders LLC	645	717	-10%
14	Cane Bay Plantation	Charleston-North Charleston (Charleston, SC)	Gramling Brothers	628	474	32%
15	Stapleton	Denver-Aurora-Lakewood (Denver, CO)	Brookfield Properties	604	625	-3%
16	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	DMB Associates	602	558	8%
17	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, CA)	Five Point Communities	553	480	15%
18	Sunfield	Austin-Round Rock (Buda, TX)	Scarborough Lane	551	316	74%
19	Tartesso*	Phoenix-Mesa-Scottsdale (Buckeye, AZ)	D.R. Horton	545	405	35%
20	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, NV)	Olympia Communities	522	478	9%
21	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, TX)	Johnson Dev. / Toll Brothers	517	544	-5%
22	Viera	Palm Bay-Melbourne-Titusville (Melbourne, FL)	The Viera Company	500	463	8%
23	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, TX)	Johnson Development Corp.	484	455	6%
24	Harmony	Houston-The Woodlands-Sugar Land (Spring, TX)	Land Tejas / Johnson Dev.	481	425	13%
25	The Meadows*	Phoenix-Mesa-Scottsdale (Phoenix, AZ)	Communities Southwest	477	328	45%
26	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, FL)	Tavistock Development Co.	468	507	-8%
27	Balmoral	Houston-The Woodlands-Sugar Land (Houston, TX)	Land Tejas	467	334	40%
28	Tradition	Port St. Lucie (St. Lucie, FL)	Mattamy Homes	457	351	30%

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29	Estrella	Phoenix-Mesa-Scottsdale (Goodyear, AZ)	Newland Communities	452	490	-8%
30	Starkey Ranch	Tampa-St. Petersburg-Clearwater (Land O Lakes, FL)	Wheelock Communities	450	401	12%
31	Meridian	Phoenix-Mesa-Scottsdale (Queen Creek, AZ)	William Lyon Homes	448		
32	Rancho Mission Viejo	Los Angeles-Long Beach-Anaheim (San Juan Capistrano, CA)	Rancho Mission Viejo	445	623	-29%
33	Latitude Margaritaville	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, FL)	Minto Communities	437	412	6%
34	Vistancia	Phoenix-Mesa-Scottsdale (Peoria, AZ)	Land Resources	431	451	-4%
35	Aliana	Houston-The Woodlands-Sugar Land (Fort Bend County, TX)	AIRIA Development Company	413	430	-4%
36	River Islands	Stockton-Lodi (Stockton, CA)	River Islands Development	410	409	0%
37	Bartram Park	Jacksonville (Jacksonville, FL)	Eastland Development Group	408	421	-3%
38	Brambleton	Washington-Arlington-Alexandria (Brambleton, VA)	Brambleton Group, LLC	405	357	13%
39t	Bexley	Tampa-St. Petersburg-Clearwater (Land O Lakes, FL)	Newland Communities	401	297	35%
39t	Flowers Plantation	Raleigh-Durham-Chapel Hill (Clayton, NC)	Rebecca Flowers	401	319	26%
39t	WoodCreek	Dallas-Fort Worth-Arlington (Fate, TX)	SouthStar Communities	401		
42t	Mountain House	San Francisco-Oakland-Hayward (Stockton, CA)	Mountain House Developers	392	477	-18%
42t	RainDance	Greeley (Windsor, CO)	Water Valley Land Company	392		
44	Cadence at Gateway	Phoenix-Mesa-Scottsdale (Mesa, AZ)	Harvard Investments	390		
45	Towne Lake	Houston-The Woodlands-Sugar Land (Cypress, TX)	Caldwell Communities	389	313	24%
46	Harvest	Dallas-Fort Worth-Arlington (Argyle, TX)	Hillwood Communities	383	420	-9%
47	Escaya	San Diego-Carlsbad (Chula Vista, CA)	Homefed Corporation	382	247	55%
48	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, TX)	Mariner Real Estate Dev.	372	251	48%
49	Banning Lewis Ranch	Colorado Springs (Colorado Springs, CO)	Oakwood Homes	371		
50	The Meadows	Denver-Aurora-Lakewood (Castle Rock, CO)	Castle Rock Development Co.	362	289	25%
51	Sundance	Riverside-San Bernardino-Ontario (Beaumont, CA)	Pardee Homes	357	347	3%
52t	Harvest Green	Houston-The Woodlands-Sugar Land (Richmond, TX)	Johnson Development Corp.	356	310	15%
52t	Woodforest	Houston-The Woodlands-Sugar Land (Montgomery, TX)	Johnson Development Corp.	356	365	-2%

Source: RCLCO | Last Updated 1/29/2020

(*) Year-to-date sales numbers provided by each MPC in December 2019 have been annualized to arrive at the estimated year-end sales for 2019 provided above. Final sales figures are still being compiled by developers and will be updated accordingly over the next 2-3 weeks. Rankings are subject to change throughout this time period.

(**) RCLCO Estimate

¹ Ontario Ranch developers include Brookfield Residential, Lewis, Lennar, DR Horton, Tripoint, and KB Homes



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