

THE 50 TOP-SELLING MASTER-PLANNED COMMUNITIES

2020

RCLCO
REAL ESTATE ADVISORS

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2020	2019	%Δ
1	The Villages	The Villages (The Villages, Florida)	The Villages	2,452	2,429	1%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, Florida)	Schroeder-Manatee Ranch, Inc.	2,149	1,648	30%
3	Summerlin*	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Howard Hughes Corporation	1,439	1,320	9%
4	Wellen Park (formerly West Villages)	North Port-Sarasota-Bradenton (Venice, Florida)	West Villages	1,415	1,273	11%
5	Daybreak	Salt Lake City (South Jordan, Utah)	Daybreak Communities	1,055	753	40%
6	Valley Vista*	Las Vegas-Henderson-Paradise (North Las Vegas, Nevada)	D.R. Horton	1,046		
7	Cane Bay Plantation	Charleston-North Charleston (Charleston, South Carolina)	Gramling Brothers	996	628	59%
8	Nocatee	Jacksonville (Ponte Vedra, Florida)	PARC Group	925	909	2%
9	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Howard Hughes Corporation	873	734	19%
10	Tartesso*	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	D.R. Horton	866	545	59%
11	Cadence	Las Vegas-Henderson-Paradise (Henderson, Nevada)	The LandWell Company	849	753	13%
12	Balmoral	Houston-The Woodlands-Sugar Land (Houston, Texas)	Land Tejas	841	467	80%
13	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	DMB Associates	809	602	34%
14	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	DMB Associates & Brookfield	786	1,011	-22%
15	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, Texas)	Johnson Dev. / Toll Brothers	773	517	50%
16	Viera	Palm Bay-Melbourne-Titusville (Melbourne, Florida)	The Viera Company	723	500	45%
17	Westlake	West Palm Beach-Boca Raton-Delray Beach (West Palm Beach, Florida)	Minto Communities	717		
18t	Estrella	Phoenix-Mesa-Scottsdale (Goodyear, Arizona)	Newland Communities	645	452	43%
18t	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, Florida)	Tavistock Development Co.	645	468	38%
18t	Latitude Margaritaville - Daytona Beach	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, Florida)	Minto Communities	645	437	48%
21	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, Texas)	Mariner Real Estate Dev.	641	372	72%
22	River Islands	Stockton-Lodi (Stockton, California)	River Islands Development	640	410	56%
23	WoodCreek*	Dallas-Fort Worth-Arlington (Fate, Texas)	SouthStar Communities	623	401	55%
24	Union Park - Dallas	Dallas-Fort Worth-Arlington (Addison, Texas)	Hillwood Communities	607	354	71%
25	Tamarron*	Houston-The Woodlands-Sugar Land (Katy, Texas)	D.R. Horton	604	329	84%

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26	Sunfield	Austin-Round Rock (Buda, Texas)	Scarborough Lane	595	314	89%
27	Silverado*	Dallas-Fort Worth-Arlington (Aubrey, Texas)	DR Horton	584		
28	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, California)	Five Point Communities	580	553	5%
29	Easton Park*	Austin-Round Rock (Austin, Texas)	Brookfield Residential	577	303	90%
30	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, California)	Multiple Developers*	573	788	-27%
31	Tradition*	Port St. Lucie (St. Lucie, Florida)	Mattamy Homes	552	457	21%
32	Inspirada*	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Inspirada Builders LLC	544	645	-16%
33	Babcock Ranch*	Punta Gorda (Punta Gorda, Florida)	Kitson and Partners	543	261	108%
34	Valley Ranch*	San Antonio-New Braunfels (San Antonio, Texas)	DR Horton	542	330	64%
35	Starkey Ranch	Tampa-St. Petersburg-Clearwater (Land O Lakes, Florida)	Wheelock Communities	534	450	19%
36	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	510	484	5%
37	Pecan Square	Dallas-Fort Worth-Arlington (Northlake, Texas)	Hillwood Communities	509		
38	Ave Maria	Naples-Immokalee-Marco Island (Ave Maria, Florida)	Barron Collier Companies	506	259	95%
39	On Top of the World	Ocala (Ocala, Florida)	On Top of the World Communities	500		
40	Elyson	Houston-The Woodlands-Sugar Land (Katy, Texas)	Newland Communities	497	347	43%
41	Banning Lewis Ranch*	Colorado Springs (Colorado Springs, Colorado)	Oakwood Homes	485	371	31%
42	Bexley	Tampa-St. Petersburg-Clearwater (Land O Lakes, Florida)	Newland Communities	484	401	21%
43	Harvest Green	Houston-The Woodlands-Sugar Land (Richmond, Texas)	Johnson Development Corp.	481	356	35%
44	Audie Murphy Ranch	Riverside-San Bernardino-Ontario (Menifee, California)	Brookfield Residential	479	218	120%
45	Sierra Vista/Sterling Lakes	Houston-The Woodlands-Sugar Land (Arcola, Texas)	Land Tejas	474	346	37%
46	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Olympia Communities	472	522	-10%
47	Marley Park	Phoenix-Mesa-Scottsdale (Surprise, Arizona)	DMB Associates	471	403	17%
48	Otay Ranch (Montecito Village, Lomas Verde, Winding Walk)	San Diego-Carlsbad (San Diego, CA, California)	Baldwin & Sons	458	247	85%
49	Nexton	Charleston-North Charleston (Charleston, South Carolina)	Newland Communities	456	331	38%
50	Rivertown	Jacksonville (Jacksonville, Florida)	Mattamy Homes	450		

Source: RCLCO | Last Updated 1/5/2021

^(*) Denotes that 2020 sales are annualized based on sales figures previously reported to RCLCO in November and December of 2020.



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