

# THE 50 TOP-SELLING MASTER-PLANNED COMMUNITIES

**RCLCO**  
REAL ESTATE CONSULTING

**MID-YEAR 2021**

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2021 MY	2020	%Δ
1	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, Florida)	Schroeder-Manatee Ranch, Inc.	1,535	838	83%
2	The Villages*	The Villages (The Villages, Florida)	The Villages	1,226	1,226	0%
3	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Howard Hughes Corporation	962	642	50%
4	Cane Bay Plantation	Charleston-North Charleston (Charleston, South Carolina)	Gramling Brothers	574	472	22%
5	Wellen Park (formerly West Villages)	North Port-Sarasota-Bradenton (Venice, Florida)	Wellen Park LLLP	534	683	-22%
6	Valley Vista	Las Vegas-Henderson-Paradise (North Las Vegas, Nevada)	D.R. Horton	506	475	7%
7	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, California)	Multiple Developers*	501	339	48%
8	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, California)	Five Point Communities	467	242	93%
9t	Mission Ridge**	El Paso (El Paso, Texas)	Hunt Communities	466	420	11%
9t	RainDance	Greeley (Windsor, Colorado)	Water Valley Land Company	466	108	331%
11	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Inspirada Builders LLC	460	280	64%
12	Balmoral	Houston-The Woodlands-Sugar Land (Houston, Texas)	Land Tejas	458	409	12%
13	Cadence	Las Vegas-Henderson-Paradise (Henderson, Nevada)	The LandWell Company	440	356	24%
14	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Howard Hughes Corporation	433	425	2%
15	On Top of the World	Ocala (Ocala, Florida)	On Top of the World Communities	425	250	70%
16	Latitude Margaritaville	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, Florida)	Minto Communities	415	280	48%
17	Tamarron	Houston-The Woodlands-Sugar Land (Katy, Texas)	D.R. Horton	407	327	24%
18	Viera	Palm Bay-Melbourne-Titusville (Melbourne, Florida)	The Viera Company	406	357	14%
19	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, Florida)	Tavistock Development Co.	405	317	28%
20	Sierra Vista/Sterling Lakes	Houston-The Woodlands-Sugar Land (Arcola, Texas)	Land Tejas	397	261	52%
21	Nocatee	Jacksonville (Ponte Vedra, Florida)	PARC Group	385	439	-12%
22	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	DMB Associates	376	327	15%
23	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Century Communities	375	275	36%
24	Ave Maria	Naples-Immokalee-Marco Island (Ave Maria, Florida)	Barron Collier Companies	371	174	113%
25	Babcock Ranch	Punta Gorda (Punta Gorda, Florida)	Kitson and Partners	370	230	61%

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26	<b>Sienna</b>	Houston-The Woodlands-Sugar Land (Missouri City, Texas)	Johnson Dev. / Toll Brothers	<b>344</b>	298	<b>15%</b>
27	<b>Epperson</b>	Tampa-St. Petersburg-Clearwater (Wesley Chapel, Florida)	Metro Development Group	<b>342</b>	125	<b>174%</b>
28	<b>Latitude Margaritaville - Hilton Head</b>	Hilton Head Island-Bluffton-Beaufort (Hardeeville, South Carolina)	Minto Communities	<b>331</b>	197	<b>68%</b>
29	<b>Nexton</b>	Charleston-North Charleston (Charleston, South Carolina)	Newland Communities	<b>325</b>	235	<b>38%</b>
30	<b>WoodCreek</b>	Dallas-Fort Worth-Arlington (Fate, Texas)	SouthStar Development and PMB Capital	<b>322</b>	247	<b>30%</b>
31	<b>eTown</b>	Jacksonville (Jacksonville, Florida)	Parc Group	<b>318</b>	184	<b>73%</b>
32	<b>Daybreak</b>	Salt Lake City (South Jordan, Utah)	Daybreak Communities	<b>308</b>	507	<b>-39%</b>
33	<b>Santa Rita Ranch</b>	Austin-Round Rock (Liberty Hill, Texas)	Mariner Real Estate Dev.	<b>307</b>	249	<b>23%</b>
34	<b>Magnolia Point</b>	Dallas-Fort Worth-Arlington (Royse City, Texas)	D.R. Horton	<b>301</b>		
35	<b>Eastmark</b>	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	DMB Associates & Brookfield	<b>299</b>	436	<b>-31%</b>
36	<b>Lago Mar</b>	Houston-The Woodlands-Sugar Land (Texas City, Texas)	Land Tejas	<b>297</b>	216	<b>38%</b>
37t	<b>Breckenridge Forest</b>	Houston-The Woodlands-Sugar Land (Spring, Texas)	D.R. Horton	<b>290</b>		
37t	<b>River Islands</b>	Stockton-Lodi (Stockton, California)	River Islands Development	<b>290</b>	320	<b>-9%</b>
39t	<b>Meridiana</b>	Houston-The Woodlands-Sugar Land (Rosharon, Texas)	Rise Communities	<b>285</b>	157	<b>82%</b>
39t	<b>Wildcat Ranch</b>	Dallas-Fort Worth-Arlington (Crandall, Texas)	Sessions Development and PMB Capital	<b>285</b>		
41	<b>Harvest</b>	Dallas-Fort Worth-Arlington (Argyle, Texas)	Hillwood Communities	<b>283</b>	159	<b>78%</b>
42	<b>Cross Creek Ranch</b>	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	<b>282</b>	230	<b>23%</b>
43	<b>Union Park</b>	Dallas-Fort Worth-Arlington (Little Elm, Texas)	Hillwood Communities	<b>279</b>	304	<b>-8%</b>
44	<b>Tehaleh</b>	Seattle-Tacoma-Bellevue (Bonney Lake, Washington)	Newland Communities	<b>271</b>	161	<b>68%</b>
45	<b>Lakeshore Villages</b>	Baton Rouge (Slidell, Louisiana)	D.R. Horton	<b>270</b>	221	<b>22%</b>
46	<b>Mountain House</b>	San Francisco-Oakland-Hayward (Stockton, California)	Mountain House Developers	<b>268</b>	184	<b>46%</b>
47	<b>Tradition</b>	Port St. Lucie (St. Lucie, Florida)	Mattamy Homes	<b>267</b>	313	<b>-15%</b>
48	<b>Viridian</b>	Dallas-Fort Worth-Arlington (Arlington, Texas)	Johnson Development Corp.	<b>266</b>	229	<b>16%</b>
49	<b>Woodforest</b>	Houston-The Woodlands-Sugar Land (Montgomery, Texas)	Johnson Development Corp.	<b>265</b>	185	<b>43%</b>
50	<b>Cadence at Gateway</b>	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	Harvard Investments	<b>262</b>	168	<b>56%</b>

*\*The Villages does not provide Mid-Year Figures; Sales are esimated based on prior year performance. \*\*Preliminary sales estimate based on data provided by community representatives in Mid-June. Sales figures will be updated when available.  
Source: RCLCO | Last Updated 7/12/2021*



**Contact us today for more information! | Karl Pischke, Vice President | P: (407) 602-7217 | E: KPISCHKE@RCLCO.COM**