

THE 50 TOP-SELLING MASTER-PLANNED COMMUNITIES

RCLCO
REAL ESTATE CONSULTING

YEAR-END 2021

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2021	2020	%Δ
1	The Villages	The Villages (The Villages, Florida)	The Villages	4,004	2,452	63%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, Florida)	Schroeder-Manatee Ranch, Inc.	2,574	2,149	20%
3	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Howard Hughes Corporation	1,619	1,456	11%
4	Cane Bay Plantation	Charleston-North Charleston (Charleston, South Carolina)	Gramling Brothers	1,147	996	15%
5	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, California)	Multiple Developers*	1,070	573	87%
6	Wellen Park (formerly West Villages)	North Port-Sarasota-Bradenton (Venice, Florida)	Wellen Park LLLP	951	1,415	-33%
7	Valley Vista*	Las Vegas-Henderson-Paradise (North Las Vegas, Nevada)	D.R. Horton	894	1,017	-12%
8	Cadence	Las Vegas-Henderson-Paradise (Henderson, Nevada)	The LandWell Company	864	852	1%
9	On Top of the World	Ocala (Ocala, Florida)	On Top of the World Communities	832	500	66%
10	Mission Ridge*	El Paso (El Paso, Texas)	Hunt Communities	811		
11	Inspirada*	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Inspirada Builders LLC	761	595	28%
12	Nocatee	Jacksonville (Ponte Vedra, Florida)	PARC Group	738	925	-20%
13	Viera	Palm Bay-Melbourne-Titusville (Melbourne, Florida)	The Viera Company	732	723	1%
14	Latitude Margaritaville - Daytona*	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, Florida)	Minto Communities	715	645	11%
15	Babcock Ranch	Punta Gorda (Punta Gorda, Florida)	Kitson and Partners	714	540	32%
16	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Howard Hughes Corporation	713	873	-18%
17	Tamarron*	Houston-The Woodlands-Sugar Land (Katy, Texas)	D.R. Horton	707	618	14%
18	Balmoral	Houston-The Woodlands-Sugar Land (Houston, Texas)	Land Tejas	704	841	-16%
19	Epperson	Tampa-St. Petersburg-Clearwater (Wesley Chapel, Florida)	Metro Development Group	690		
20	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, Florida)	Tavistock Development Co.	685	645	6%
21	RainDance	Greeley (Windsor, Colorado)	Water Valley Land Company	683	299	128%
22	Magnolia Point*	Dallas-Fort Worth-Arlington (Royse City, Texas)	D.R. Horton	660		
23	Great Park Neighborhoods	Los Angeles-Long Beach-Anaheim (Irvine, California)	Five Point Communities	655	580	13%
23	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Century Communities	655	472	39%
25	Ave Maria	Naples-Immokalee-Marco Island (Ave Maria, Florida)	Barron Collier Companies	646	506	28%

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25	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, Texas)	Johnson Dev. / Toll Brothers	646	773	-16%
27	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	DMB Associates & Brookfield	643	786	-18%
28	Daybreak	Salt Lake City (South Jordan, Utah)	Daybreak Communities	633	1,055	-40%
29	Tradition	Port St. Lucie (St. Lucie, Florida)	Mattamy Homes	613	552	11%
30	Westlake	West Palm Beach-Boca Raton-Delray Beach (West Palm Beach, Florida)	Minto Communities	608	717	-15%
31	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	DMB Associates	604	809	-25%
32	Sierra Vista/Sterling Lakes	Houston-The Woodlands-Sugar Land (Arcola, Texas)	Land Tejas	579	474	22%
33	Breckenridge Forest*	Houston-The Woodlands-Sugar Land (Spring, Texas)	D.R. Horton	578		
34	Nexton	Charleston-North Charleston (Charleston, South Carolina)	Brookfield Properties	576	456	26%
35	Latitude Margaritaville - Hilton Head*	Hilton Head Island-Bluffton-Beaufort (Hardeeville, South Carolina)	Minto Communities	572	394	45%
36	eTown	Jacksonville (Jacksonville, Florida)	Parc Group	548	417	31%
37	River Islands	Stockton-Lodi (Stockton, California)	River Islands Development	545	640	-15%
38	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, Texas)	Mariner Real Estate Dev.	515	641	-20%
39	Bexley	Tampa-St. Petersburg-Clearwater (Land O Lakes, Florida)	Brookfield Properties	510	484	5%
40	Sunfield	Austin-Round Rock (Buda, Texas)	Scarborough Lane	504	595	-15%
41	Pecan Square	Dallas-Fort Worth-Arlington (Northlake, Texas)	Hillwood Communities	502	509	-1%
42	Valley Ranch*	San Antonio-New Braunfels (San Antonio, Texas)	D.R. Horton	498	526	-5%
43	Heartland*	Dallas-Fort Worth-Arlington (Heartland, Texas)	Huffines Communities	482		
44	Tehaleh	Seattle-Tacoma-Bellevue (Bonney Lake, Washington)	Brookfield Properties	477	447	7%
45	Meridiana	Houston-The Woodlands-Sugar Land (Rosharon, Texas)	Rise Communities	467	391	19%
45	Woodforest	Houston-The Woodlands-Sugar Land (Montgomery, Texas)	Johnson Development Corp.	467	387	21%
47	Union Park	Dallas-Fort Worth-Arlington (Little Elm, Texas)	Hillwood Communities	460	607	-24%
48	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	456	510	-11%
48	Elyson	Houston-The Woodlands-Sugar Land (Katy, Texas)	Brookfield Properties	456	497	-8%
50	Vistancia	Phoenix-Mesa-Scottsdale (Peoria, Arizona)	IHP Capital Partners	454	330	38%

*Sales are estimated based on early December sales pace and will be updated after final numbers are submitted by developers throughout the month of January

Source: RCLCO | Last Updated 1/4/2022



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