



RCLCO
REAL ESTATE CONSULTING

**MID-2022 SALES
TOP 50**

MASTER-PLANNED COMMUNITIES

RANK	MPC	MSA (CITY, STATE)	DEVELOPER	SALES		
				2022	2021	%Δ
1	The Villages*	The Villages (The Villages, Florida)	The Villages	1,500	2,000	-25%
2	Lakewood Ranch	North Port-Sarasota-Bradenton (Sarasota, Florida)	Schroeder-Manatee Ranch, Inc.	1,026	1,535	-33%
3	Silverado	Dallas-Fort Worth-Arlington (Aubrey, Texas)	D.R. Horton	599	200	200%
4	Summerlin	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Howard Hughes Corporation	592	962	-38%
5	Cane Bay Plantation	Charleston-North Charleston (Charleston, South Carolina)	Gramling Brothers	525	574	-9%
6	Mission Ridge	El Paso (El Paso, Texas)	Hunt Communities	504	466	8%
7	Cadence	Las Vegas-Henderson-Paradise (Henderson, Nevada)	The LandWell Company	459	440	4%
8	Sunterra	Houston-The Woodlands-Sugar Land (Katy, Texas)	Land Tejas/Starwood Land	450		
9	Ontario Ranch	Riverside-San Bernardino-Ontario (Ontario, California)	Multiple Developers	436	501	-13%
10	Babcock Ranch	Punta Gorda (Punta Gorda, Florida)	Kitson and Partners	422	370	14%
11	River Islands	Stockton-Lodi (Stockton, California)	River Islands Development	395	290	36%
12	Inspirada	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Inspirada Builders LLC	388	460	-16%
13	Viera	Palm Bay-Melbourne-Titusville (Melbourne, Florida)	The Viera Company	381	406	-6%
14	Valencia	Los Angeles-Long Beach-Anaheim (Valencia, California)	Five Point Communities	379		
15	Valley Ranch	San Antonio-New Braunfels (San Antonio, Texas)	D.R. Horton	374	239	56%
16	Ave Maria	Naples-Immokalee-Marco Island (Ave Maria, Florida)	Barron Collier Companies	367	371	-1%
17	Wellen Park (formerly West Villages)	North Port-Sarasota-Bradenton (Venice, Florida)	Wellen Park LLLP	345	534	-35%
18	Skye Canyon	Las Vegas-Henderson-Paradise (Las Vegas, Nevada)	Century Communities	333	375	-11%
19	Bridgeland	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Howard Hughes Corporation	321	433	-26%
20	Marvida	Houston-The Woodlands-Sugar Land (Cypress, Texas)	Land Tejas/Starwood Land	320		
21	Daybreak	Salt Lake City (South Jordan, Utah)	Larry H. Miller Real Estate	318	308	3%
22	Nexton	Charleston-North Charleston (Charleston, South Carolina)	Brookfield Properties	308	325	-5%
23t	Latitude Margaritaville - Daytona Beach	Deltona-Daytona Beach-Ormond Beach (Daytona Beach, Florida)	Minto Communities	300	415	-28%
23t	Latitude Margaritaville - Watersound	Panama City (Panama City Beach, Florida)	Minto Communities	300	185	62%

*The Villages does not publish mid-year sales information. Sales shown are estimated based on previous annual pace and performance of other top-selling master-planned communities

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				2022	2021	%Δ
25	Eastmark	Phoenix-Mesa-Scottsdale (Mesa, Arizona)	DMB Associates & Brookfield	297	299	-1%
26	On Top of the World	Ocala (Ocala, Florida)	On Top of the World Communities	288	425	-32%
27t	Epperson	Tampa-St. Petersburg-Clearwater (Wesley Chapel, Florida)	Metro Development Group	276	342	-19%
27t	Wildcat Ranch	Dallas-Fort Worth-Arlington (Crandall, Texas)	Sessions Development and PMB Capital	276	285	-3%
29	Santa Rita Ranch	Austin-Round Rock (Liberty Hill, Texas)	Mariner Real Estate Dev.	273	307	-11%
30	Riverland	Port St. Lucie (Port St. Lucie, Florida)	GL Homes	260	237	10%
31	Westlake	West Palm Beach-Boca Raton-Delray Beach (West Palm Beach, Florida)	Minto Communities	258	135	91%
32t	Magnolia Point	Dallas-Fort Worth-Arlington (Royse City, Texas)	D.R. Horton	255	301	-15%
32t	Tamarron	Houston-The Woodlands-Sugar Land (Katy, Texas)	D.R. Horton	255	407	-37%
34	Fosters Ridge	Houston-The Woodlands-Sugar Land (Conroe, Texas)	D.R. Horton	249	235	6%
35	Elyson	Houston-The Woodlands-Sugar Land (Katy, Texas)	Brookfield Properties	247	244	1%
36t	Sienna	Houston-The Woodlands-Sugar Land (Missouri City, Texas)	Johnson Dev. / Toll Brothers	236	344	-31%
36t	The Highlands	Houston-The Woodlands-Sugar Land (Porter, Texas)	Caldwell Communities	236		
38	Meridiana	Houston-The Woodlands-Sugar Land (Rosharon, Texas)	Rise Communities	235	285	-18%
39	Latitude Margaritaville - Hilton Head	Hilton Head Island-Bluffton-Beaufort (Hardeeville, South Carolina)	Minto Communities	234	331	-29%
40	Lake Nona	Orlando-Kissimmee-Sanford (Orlando, Florida)	Tavistock Development Co.	230	405	-43%
41	Verrado	Phoenix-Mesa-Scottsdale (Buckeye, Arizona)	DMB Associates	229	376	-39%
42t	Cross Creek Ranch	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	227	282	-20%
42t	eTown	Jacksonville (Jacksonville, Florida)	Parc Group	227	318	-29%
42t	Tehaleh	Seattle-Tacoma-Bellevue (Bonney Lake, Washington)	Brookfield Properties	227	271	-16%
42t	Union Park	Dallas-Fort Worth-Arlington (Little Elm, Texas)	Hillwood Communities	227	279	-19%
46	Caldwell Ranch	Houston-The Woodlands-Sugar Land (Rosharon, Texas)	D.R. Horton	226		
47	Woodforest	Houston-The Woodlands-Sugar Land (Montgomery, Texas)	Johnson Development Corp.	223	265	-16%
48t	Lakes at Rancho El Dorado	Phoenix-Mesa-Scottsdale (Maricopa, Arizona)	Harvard Investments	212	185	15%
48t	Nocatee	Jacksonville (Ponte Vedra, Florida)	PARC Group	212	385	-45%
50	Jordan Ranch	Houston-The Woodlands-Sugar Land (Fulshear, Texas)	Johnson Development Corp.	205	146	40%

Source: RCLCO | Last Updated 8/5/2022



Contact us today for more information! | Karl Pischke, Principal | P: (407) 602-7217 | E: KPISCHKE@RCLCO.COM