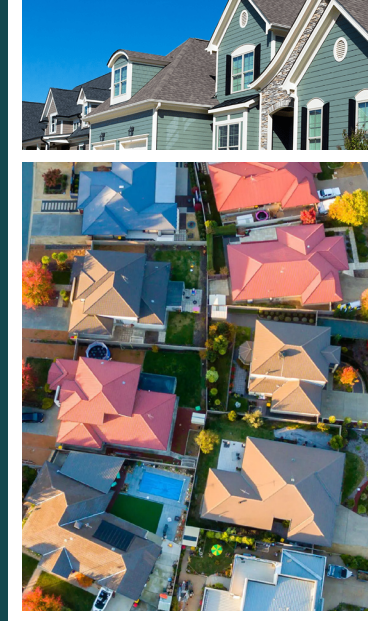


30TH EDITION

RCLCO REAL ESTATE CONSULTING

2023 SALES

TOP 50 MASTER-PLANNED COMMUNITIES



RANK	MPC	CITY, STATE	DEVELOPER	SALES		
				2023	2022	%Δ
1	The Villages	The Villages, Florida	The Villages	3,029	3,923	-23%
2	Lakewood Ranch	Sarasota, Florida	Schroeder-Manatee Ranch, Inc.	2,257	1,846	22%
3	Sunterra	Katy, Texas	Land Tejas/Starwood Land	1,293	795	63%
4	Summerlin	Las Vegas, Nevada	Howard Hughes Corporation	1,090	782	39%
5	Bridgeland	Cypress, Texas	Howard Hughes Corporation	985	567	74%
6	Cadence	Henderson, Nevada	The LandWell Company	964	571	69%
7	Babcock Ranch	Punta Gorda, Florida	Kitson and Partners	945	934	1%
8	Silverleaf	St. Augustine, Florida	Hutson Companies	896	1,034	-13%
9	Wellen Park (formerly West Villages)	Venice, Florida	Wellen Park LLLP	887	722	23%
10	Ontario Ranch*	Ontario, California	Multiple Developers*	865	626	38%
11	Mission Ridge	El Paso, Texas	Hunt Communities	850	805	6%
12	Marvida	Cypress, Texas	Land Tejas/Starwood Land	835	635	31%
13	Cane Bay Plantation	Charleston, South Carolina	Gramling Brothers	775	959	-19%
14	Tamarron	Katy, Texas	D.R. Horton	774	435	78%
15	Santa Rita Ranch	Liberty Hill, Texas	Platform Ventures and Capitol Realty	742	450	65%
16	Silverado	Aubrey, Texas	D.R. Horton	721	795	-9%
17	Mirada	San Antonio, Florida	Metro Development Group	703	371	89%
18	Ave Maria	Ave Maria, Florida	Barron Collier Companies	652	586	11%
19	Baytown Crossings	Baytown, Texas	Friendswood Development Co.	638	338	89%
20	Tradition	St. Lucie, Florida	Mattamy Homes	637	434	47%
21	Caldwell Ranch	Rosharon, Texas	D.R. Horton	633	366	73%
22	Breckenridge Forest	Spring, Texas	D.R. Horton	630	314	101%
23	Great Park Neighborhoods	Irvine, California	Five Point Communities	628	326	93%
24	Viera	Melbourne, Florida	The Viera Company	624	722	-14%
25	Summers Corner	Charleston, South Carolina	Lennar	623		

*Denotes Estimated Sales Figure based on Preliminary Reporting by Individual Community Representatives

RANK	MPC	CITY, STATE	DEVELOPER	SALES		
				2023	2022	%Δ
26	Sienna	Missouri City, Texas	Johnson Dev. / Toll Brothers	606	351	73%
27	Nocatee	Ponte Vedra, Florida	PARC Group	586	386	52%
28	Latitude Margaritaville - Watersound	Panama City Beach, Florida	Minto Communities	573		
28	Tavola	New Caney, Texas	Friendswood Development Co.	573	508	13%
30	Inspirada*	Las Vegas, Nevada	Inspirada Builders LLC	564	517	9%
30	Westlake	West Palm Beach, Florida	Minto Communities	564	551	2%
32	River Islands	Stockton, California	River Islands Development	554	463	20%
33	Windsong Ranch	Prosper, Texas	Tellus Group	551		
34	Latitude Margaritaville - Daytona Beach	Daytona Beach, Florida, Florida	Minto Communities	546		
35	Rancho Mission Viejo*	San Juan Capistrano, California	Rancho Mission Viejo	538	311	73%
36	Meridiana*	Rosharon, Texas	Rise Communities	517	400	29%
37	Riverland	Port St. Lucie, Florida	GL Homes	512	455	13%
38	Nexton	Charleston, South Carolina	Brookfield Properties	492	467	5%
39	Sterling Ranch*	Littleton, Colorado	Multiple Developers	474	326	45%
40	Sunfield	Buda, Texas	Scarborough Lane	456	197	131%
41	Epperson*	Wesley Chapel, Florida	Metro Development Group	451	719	-37%
42	Painted Tree	McKinney, Texas	Oxland Group	448		
43	Latitude Margaritaville - Hilton Head	Hardeeville, South Carolina	Minto Communities	437	480	-9%
44	Radiance at Superstition Vistas	Apache Junction, Arizona	D.R. Horton	409		
45	Pecan Square	Northlake, Texas	Hillwood Communities	405	154	163%
46	Union Park	Little Elm, Texas	Hillwood Communities	402	453	-11%
47	Elyson	Katy, Texas	Brookfield Properties	400	362	10%
48	Harvest	Argyle, Texas	Hillwood Communities	391	226	73%
49	Sunbridge	St. Cloud, Florida	Tavistock Development Co.	387	249	55%
50	Jordan Ranch	Fulshear, Texas	Johnson Development Corp.	385	323	19%
2023 Top-50 Total				35,897		
2022 Top-50 Total				31,517		13.9%

Source: RCLCO | Last Updated 1/4/2024

*Denotes estimated sales figure based on preliminary reporting in December by individual community representatives



Contact us today for more information! | Karl Pischke, Principal
P: (407) 602-7217 | E: KPISCHKE@RCLCO.COM